

## Module 1 : Strategies For Success In Grant Writing

### Summary:

Writing successful funding proposals is a critical skill for researchers seeking to establish a career and make an impact in their fields. However, active researchers rarely have the opportunity to learn and discuss effective strategies for proposal writing beyond the experience gained from trial and error. This seminar will provide a comprehensive review of techniques for successful proposal writing from the perspective of the researcher, the peer-reviewer, and an international grant agency.

### Goals and educational outcomes:

By the end of this workshop, participants will be able to 1) develop a grant writing work plan; 2) identify international collaborators; 3) identify and author the essential components of the proposal narrative; 4) distinguish between goals, objectives, and outcomes; 5) write a project implementation timeline; 6) write an effective and comprehensive project budget; 7) work effectively with grant foundations; 8) know the steps in the peer-review process; 9) identify and avoid common errors that lead to failure in grant competitions; 10) identify and avoid ethical challenges in proposal writing; and 11) improve English usage in technical writing.

### Durée : une journée

### Animateurs :

- **Cristina Atencio, Associate Program Manager Centers, Institution Building & Innovation, CRDF Global ([CATencio@crdfglobal.org](mailto:CATencio@crdfglobal.org)) ;**
- **Charles E. Dunlap, Ph.D.—Associate Program Director, CRDF Global ([cdunlap@crdf.org](mailto:cdunlap@crdf.org))**

Dr. Dunlap has taught professional skills workshops at the University of Vermont and Texas Tech University and for international audiences of scientists in Egypt, Jordan, Saudi Arabia, Indonesia, Iraq, Turkey, Oman, Azerbaijan, Georgia, and Kazakhstan. He has worked for nearly a decade developing scientific institutions and conducting research in environmental geochemistry. He received a B.A. in English and a B.A. in Geology (Summa Cum Laude) from Amherst College in 1989. He received a Ph.D. in Geology/Geochemistry from the University of California, Santa Cruz in 1996, where he was a U.C. Regents Scholar and recipient of an IGPP fellowship at Los Alamos National Labs. Following post-doctoral work in the Environmental Toxicology Department at the University of California, Santa Cruz, he worked from 1999 through 2004 as Director and Assistant Professor of the Environmental Conservation and Research Center at the American University of Armenia (an affiliate institution of the University of California). Dr. Dunlap came to the U.S. Civilian Research & Development Foundation (CRDF Global) in 2004 to oversee four scientific foundations that CRDF Global has established in Armenia, Azerbaijan, Georgia, and Moldova. His responsibilities have expanded to include oversight of CRDF Global's Virtual Science Library program and Professional Skills Program and the development and implementation of scientific conferences.